



**IMRECKE**  
CONSULTING



## Manager Chartering (m/f/d)

**Ship Company and vessel operator - Dry Bulk, MPP, Tanker**

**Worklocations: Europe and India**

Our client provides shipping services and maritime supply chain solutions for customers across the globe. They operate a diversified fleet of Bulk Carriers, Multipurpose Vessels and Tankers to move and deliver a wide range of bulk and specialised cargoes for the commodities, energy and industrial markets.

The company was established in Asia in the early 70s of the last century and has since grown into a leading shipping operator and player in the maritime industry, aiming at being the first-choice maritime logistics partner for their customers.

To cater for their expansion plans, they are seeking Chartering Managers with dry Bulk and MPP experience, based in Germany and India to take up the following tasks and responsibilities in their respective regions:

### Tasks and Responsibilities:

- Possess a very deep understanding of breakbulk, bulk and project market
- Strong foundation in chartering, shipbroking, arbitrage freight trading both on physicals and FFA markets.
- Extensive global network of ship owners/tonnage providers and charterers.
- Ability to forge strong relationships with industrial clients and tonnage providers, to actively seek and grow customer base with establish new accounts, and to secure foothold on key clients/trades.
- Identifying business opportunities related to cargoes & tonnage.
- Good understanding of the freight market, and have good market judgement requiring intuitive sense, feel and trading experience.
- Ability to operate cargoes & ships, monitor voyage performance and being fully responsible for final P&L.
- Competent in voyage and time charter parties.
- Competency in reporting P&L.
- Problem solver and attitude to achieve stretch targets



### Your profile

- University graduate/ Master Mariner/ Institute of Chartered Shipbrokers/Apprenticeship in shipbroking
- Minimum of 8 to 10 years experience in a similar role
- Ability to identify opportunities in the market
- An excellent communicator within a multicultural industry
- Sense for developing business long term
- Building and maintaining long term relationships



### Our client offers

- An interesting role with a high level of independency and responsibility
- A lean organization with quick decision making processes and a professional and friendly team
- A structured onboarding and training process
- A competitive, performance related salary as well as benefits

### How to apply:

Please submit your electronic application together with a CV and supporting documents to Imrecke Consulting GmbH to following email address:

[info@imrecke-consulting.de](mailto:info@imrecke-consulting.de)

Or, in case of queries please contact Matthias Imrecke via +49-172-4157271

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Photos: istockphoto.com

