

# Chartering Manager (f/m/d) – Bulk Carriers Hamburg based shipping company







Imrecke Consulting is working with a reputed shipping company, operating a modern fleet of handy-size bulk carriers comprising owned, chartered as well as commercially managed tonnage in a world-wide trade. The long-standing relationships are testimony to their commitment to the clients, pool partners, vessel or cargo owners alike.

The company looks back onto a proud heritage and tradition in the Hamburg shipping market. They take pride in their experience and expertise in carrying bulk cargoes in a cost-effective and safe manner.

Our client is seeking to strengthen and expand the commercial management team in Hamburg and is looking for a Chartering Manager as early as possible.

#### Your responsibilities:

- Representation of a steadily growing chartering pool of modern and energy-efficient handy-size bulk carriers
- World-wide chartering activities of exclusive as well as company- owned tonnage on both voyage and timecharter-basis
- Attracting new business partners to join the pool
- Identifying and developing of new business opportunities
- Establishing a trustful relationship with all customers and business partners
- Analyze freight markets, develop and advise long term marine strategies

#### Your profile:

- After an apprenticeship or an university degree in the maritime sector, you have gained essential experience in a similar position in the chartering business of bulk carriers, preferably including pool management services
- You are strong in terms of communication along with good negotiation skills
- You have a service-minded, strategic and proactive attitude as well as a stringent structure in your work
- Teamwork, openness, trust and respect underpin all of your dealings, both with colleagues and with the business partners
- You have a very good command of English and preferably also German language skills as well as in-depth knowledge of the MS Office standard software

## You will enjoy:

- An interesting and challenging role in an international setting
- A high level of independency, flat hierarchies and freedom to come forward with new ideas
- Working in a creative atmosphere, leaving room for individual and professional development
- An existing and established market portfolio
- Working in the center of the city of Hamburg
- An attractive salary package





### How to apply

Please submit your electronic application together with a CV and supporting documents to Imrecke Consulting GmbH at following email address: m.imrecke@imrecke-consulting.de

In case of gueries please contact Matthias Imrecke via above email or via +49-172-4157271



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