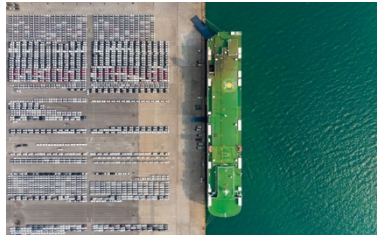




## Trade Manager Short Sea - (m/w/d) RoRo Service & New Vehicle logistics provider, Hamburg



Do you like to roll-up-your sleeves and get involved in many aspects of the business? Are you team-oriented, work hard, and like an office team that enjoys what they do? Are you interested in developing your skills in short sea RoRo operations? Are you ready to bring your analytical skills and love for operational matters to a new player at the European short sea market?

Our client is combining the strength of their parent companies, striving to become Europe's leading finished Vehicle Logistics Provider offering short sea, ferry and dep sea services. With over 100 vessels trading across a Global Deep Sea and European Short Sea & Ferry Network, our client is uniquely placed to build a best in class in finished vehicle logistics operation, delivering a unique value proposition to their customer base.

Headquartered in Hamburg, Germany, with a sales office in Bremen, our client is currently preparing for the next phase in their growth strategy and needs to strengthen their team in Hamburg

### What you will be doing?

- Vessel operation & Allocation
- Voyage Planning and scheduling
- Significant participation in all ship related operations at port
- Commissioning of services such as stevedoring, tugboats, tallying
- Ensuring transparent cost management in both ship and port operations
- P&L calculation / financial reporting
- Forecasting & Reporting
- Freight and Cost control
- Budgeting
- Space Charter agreements
- Transshipment Coordination
- Liner pricing and tender management.
- Coordination with and working together with Sales teams, booking agents, Operations teams etc.

### Who you are?

- You have obtained a university or bachelor degree or
- you have completed an apprenticeship
- You have gained experience in a similar position by working a minimum of five years in the RoRo segment (preferably short sea)
- You possess a strong technical understanding related to RoRo shipment requirements
- You are strong in operational cost management (ie. Port cost, stevedoring etc.)
- You possess excellent negotiation and communication skills
- You have worked in an international environment
- You are a good communicator and team player
- You possess planning and organisational skills
- You work result oriented and take initiative
- You are fluent in English verbally and in writing

### Our client offers

- An interesting role with a high level of independency
- A lean organization with quick decision-making processes
- A modern working environment and competitive, performance based salary
- Fringe benefits

### How to apply

Please submit your electronic application together with a CV and supporting documents to Imrecke Consulting GmbH at following email address: [m.imrecke@imrecke-consulting.de](mailto:m.imrecke@imrecke-consulting.de)

In case of queries please contact Matthias Imrecke via above email or via +49-172-4157271

